Turkish-British Shipping Forum
21st October 2025

Working Capital & Factoring Finance For Shipowners and Operators

DEBT · EQUITY · DECARB

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Why me and DK2

- DK2 Seaport Ltd (“DK2”)
  - Mission: Bring capital to the maritime industry in an efficient and sustainable manner
- Global access and reach
  - Debt
  - Equity
  - Decarb
- Proven Track Record
  - Closed deals
  - Investments and partnerships

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Selected Funding & Advisory Mandates

Hovercraft	Advisory	**US$35m**	Bank / ECA	**2025**
Greek	Dry Bulk	**US$3m**	UK Investor	**2025**
Turkish Operator	Dry Bulk	**US$1m**	US Investor	**2025**
US Fund	Financial Back Leverage	**US$15m**	**Bank**	**2025**
UAE Ship Operator	Working Capital	**US$2m**	Fund	**2025**
Swedish Ferry Operator	Electric Ferries	**€110m**	Bank / Investor	**2025**
Swiss Ship Operator	Dry Bulk	**US$20m**	Asian Leasing Company	**2024**
Nigerian Ship Owner	Working Capital / Tanker	**US$50m**	Bank / Investor	**2024**
Cypriot Ship Manager	Dry Bulk	**US$28m**	UK Investor	**2024**
Greek Ship Operator	Dry Bulk	**US$10m**	US Investor	**2024**
UK Ship Repairer	Working Capital / Invoice Discounting	**US$10m**	US Investor	**2024**
UAE Ship Owner	Tanker	**US$71m**	US Investor	**2024**
Turkish Owner	Aviation / Jet	**US$19m**	Lease	**2024**
Greek Owner	Tanker	**US$45m Senior Loan**	Bank	**2024**





How do we do it

DK2

DEBT

iLex

GOLDFISH CAPITAL

EQUITY

Shipfinex

borrow a boat

YOUNG CARPO

DECARB

addvantage

CARNOT

FLORAS

FUELTRUST
POWERING BETTER DECISIONS

MARINE MONEY

STX

Working capital

What is the problem for owners / operators?

- Cash / Liquidity is king
- Missing the opportunity
- Capital constrained / always used
- Banks not funding operators and product
- Commitment costs / Uncertainty of use

Working capital

Operator action:

- Fixes cargo and
- Find vessel

Operators voyage expenses:

- TC hire
- Bunkers
- Port Disbursement accounts
- Canal dues
- Others tbc

Voyage revenue:

- Upon loading (for dry) Freight is paid
- Upon discharge (for tankers) freight is paid

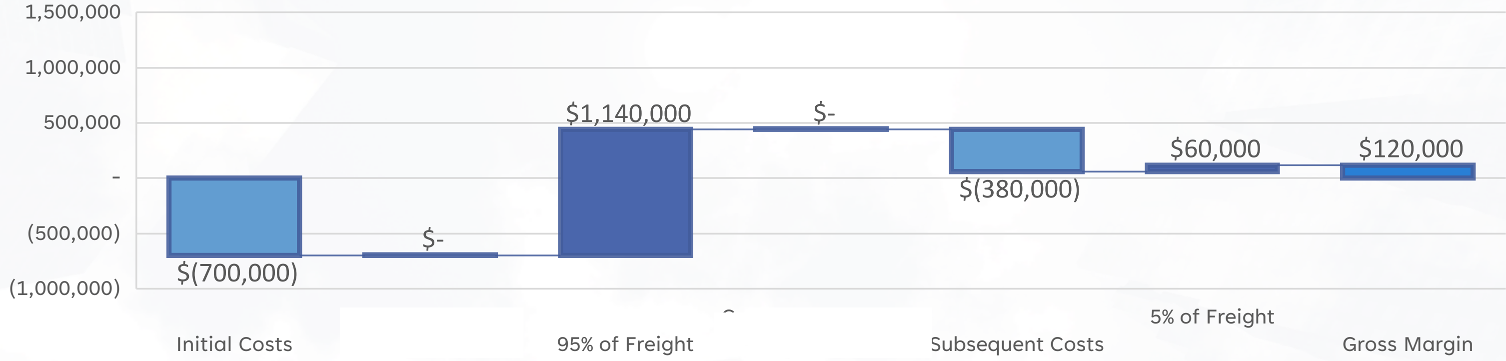
- Once Voyage Due Diligence cleared
- trade found acceptable

- Funds paid to Operator
- Fast

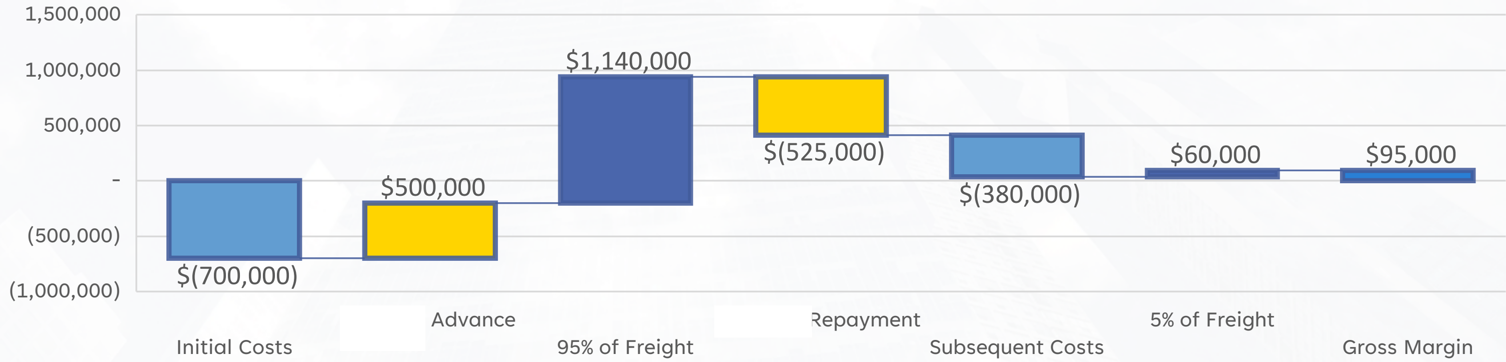
- Freight used to repay and amount available to be drawn again

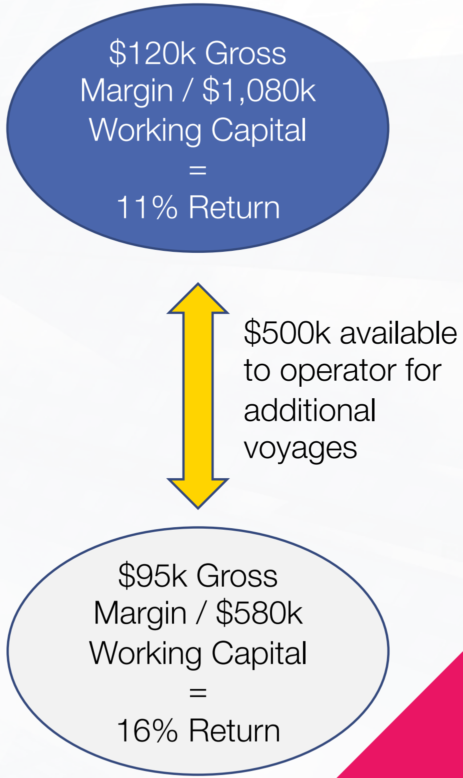
Equity release for growth
and improve returns on invested working capital

Illustrative TypicalOperator Voyage Cashflows



Illustrative Operator Voyage Cashflows with Receivables





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@DK2
- **Debt**
- **Equity**
- **Decarb**

Maritime Receivable Financing:
- Accelerates fixtures
- Cushions cash cycles
- Reduces disruption risk
- Improves returns
- Gives options

@Ship Finance
@FuelEU
@Tokenisation

THANK YOU FOR YOUR TIME

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