



InsurWave

A CASE STUDY FOR TECH & DATA IN COMMERCIAL RISK MANAGEMENT

- Insurwave Intro
- Client Context
- Client Solution
- Implementation Challenges
- Client Benefits

CASE STUDY

- * London based insurtech
- * >\$3 trillion assets
- * \$1bn insurance GWP
- * Clients globally, across Marine, Aviation, Property & Terror



CLIENT CASE STUDY

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How a shipowner &
operator put tech and data
at the heart of commercial
risk management

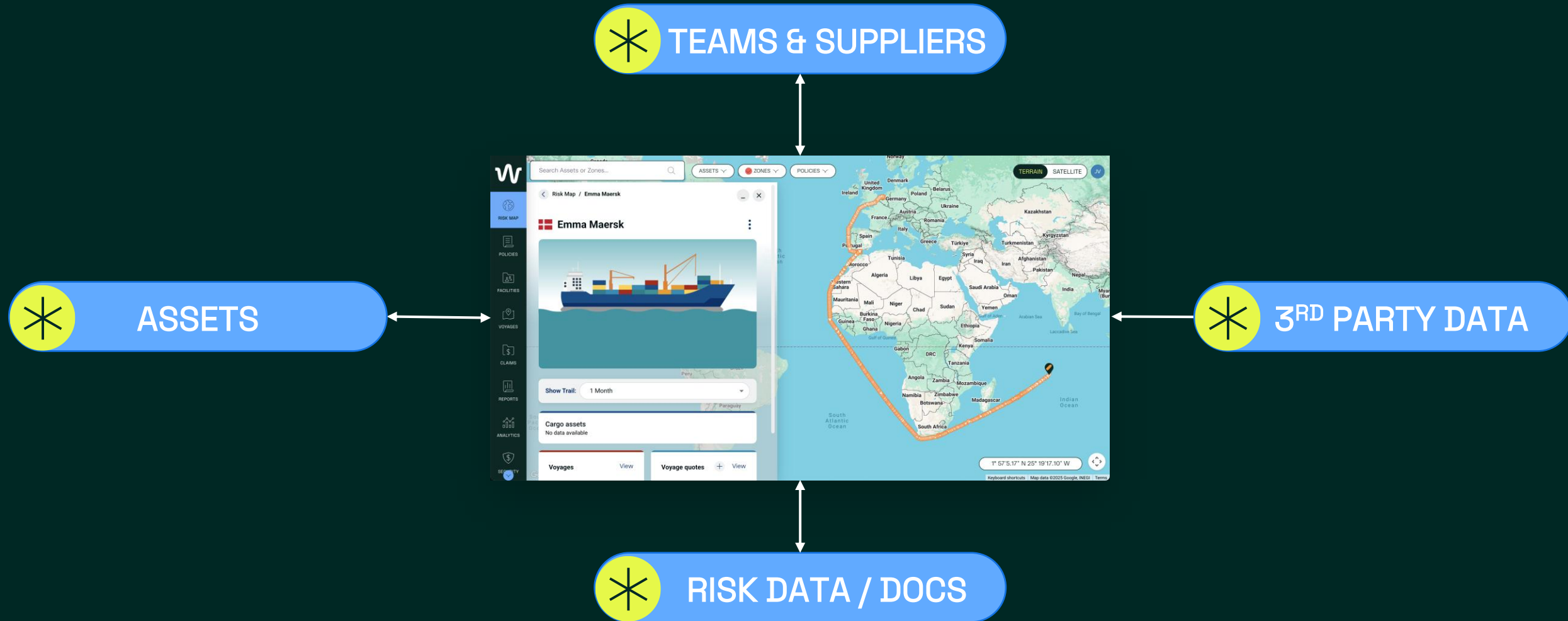
* Company Overview

- Global Transportation
- c100 vessels
- c100 aircraft
- 100k+ other assets, e.g. containers
- High growth environment

* Commercial Risk Management

- No dedicated team
- No dedicated tools or systems
- Decentralised operations and suppliers
- Information fragmented across the business

Client Solution: 'Everything in One Place'



-  Capacity (alongside the day job)
-  Change Resistance
-  Sponsorship / Business Case
-  Team

1. RISK MANAGEMENT

REDUCED COST OF RISK FINANCING

(15%)

IMPROVED RISK MANAGEMENT EFFECTIVENESS

+30%

PORTFOLIO DATA INSIGHTS

- Risk portfolio insights based on your risk data combined with 3rd party data feeds
- E.g. Loss event correlation
- E.g. reduced insurer reserves & capital release

EVENT INSIGHTS SUPPORT

- Live event alerts and situation management support, connected to your platform
- E.g. Black sea live situation updates and navigation support

2. COMPANY

 Operational Resilience

 Business Continuity

 Compliance

 Balance Sheet Protection



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